

CAPABILITY STATEMENT

OSP SAFETY & SIGNS



Our business is your safety

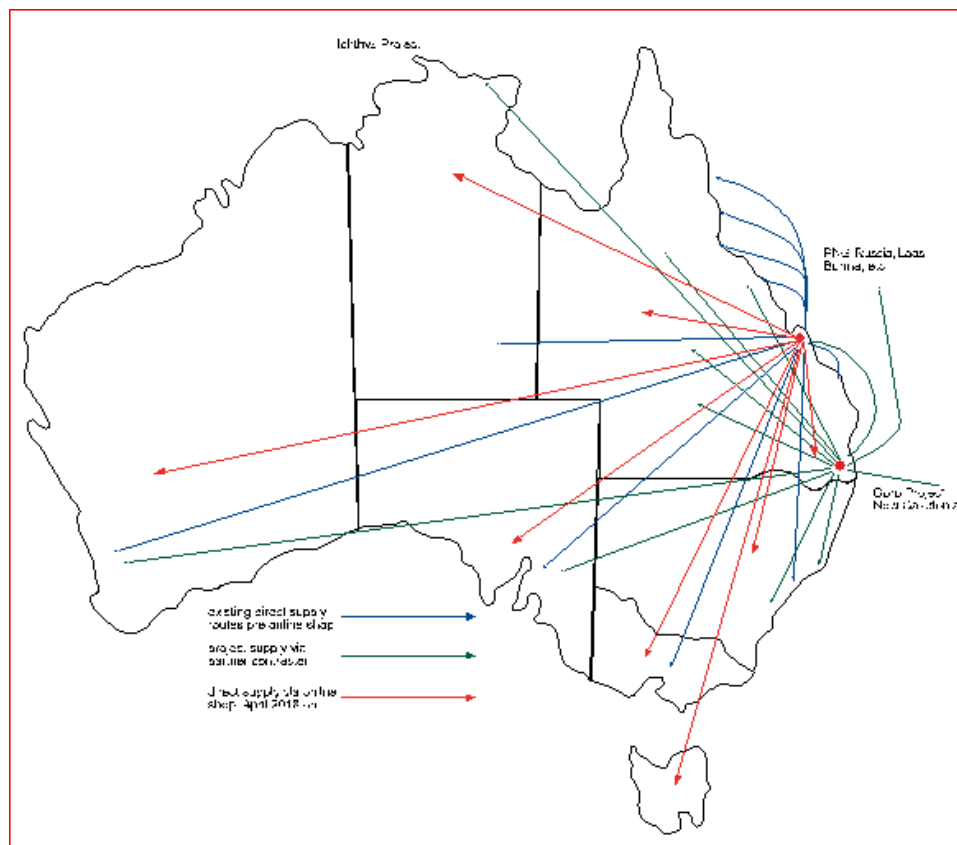
At OSP Safety & Signs our business is your safety! Since 1998 we've been listening to our clients' safety problems and developing solutions that work.

From off-the-shelf items, to designing and manufacturing customised solutions, customers enjoy our stock levels, flexibility and willingness to solve their problems correctly. Experienced in working with small to large business and organisations, we offer a friendly but professional service and use high quality products for a diverse range of industries including:

- Mining and resources
- Construction
- Government
- Education
- Health.

We're the safety shop that's more than safety. We don't have shareholders or franchisors to keep happy – and that makes a *massive difference*. Since establishment in 1998, the company has grown to be one of Queensland's largest independent safety equipment stockists with manufacturing capability.

We didn't buy a sign company to increase our margins on signs – 20 years ago we brought sign design and manufacture in-house so we could control the quality and turnaround times – a vastly different approach. Based in Central Queensland, we supply clients and projects from all over Australia, many of them preferring us over national suppliers due to our knowledgeable staff, flexibility, service reliability and quality products.



Why choose OSP?

You receive expertise you don't have to pay for

OSP Safety & Signs (OSP) personnel can act as an extension to your existing staff. Staff have been involved in the industry for years, so understand workplace health and safety procedures, workshop practices, project rollouts and lead times and pre-emptive (insurance) stock for recurring orders. We'll offer you all the choices and help you to work out the safest and most cost-effective way to solve your need.

Enjoy a one-stop-shop and great service

You'll enjoy having everything in the one place, from workwear and PPE, off the shelf products to custom-designed solutions. Our retail warehouse is stocked with 1000's of products and you'll be surprised that we stock a more comprehensive range in useable quantities than our much larger competitors.

Whether you purchase by phone, email, online or call into the shop, you'll receive great customer service from patient staff who are results-driven. We listen to what you are saying and resolve your problem. We take the time to find the product that's right for you - if we don't have what you need we'll order it in OR we'll make it if it doesn't exist yet!

We stock and produce high quality products at affordable prices

Quality is important to us so we only partner with manufacturers and suppliers who provide products that meet and exceed both Standards and client's expectations. That's in every sector – from PPE and workwear to lifting equipment to spill control.

We don't stock cheap copies of well-known brands to increase margins – at your expense!

Having our own manufacturing site means that we can design and manufacture signs and products to suit your specific requirement. Our signs last longer and we make them on anything from corflute to stainless steel – whatever is best for the application. We also stock 1000's of signs and labels including traffic signs for immediate shipping.

The same with Spill Kits – we make them in-house and can vary their contents to suit specific site requirements on the fly. Plus, we make the external labels and signage in-house, so they can be customised at the same time. We are MasterLock and Brady distributors and have keyed alike locks and bulk chain in many sizes.

We keep quality control high and prices affordable. OSP's breadth of products and manufacturing ability means we can offer turnkey solutions, relieving you of the stress and time to work with multiple suppliers/providers.

We're reliable and flexible

Being an independent company, staff have authority to progress orders and make decisions quickly, saving you time and stress when you are on a tight schedule. We're renowned for our flexibility and do everything we can to work within your timeframe to meet special requests for products and services. In fact, over 15 years of manufacturing and supplying goods for infrastructure projects we have NEVER run late on supply.



Our products and process

We stock a huge range of safety equipment and work wear with items stocked in store and ready for immediate shipping. Visit us in-store, email your order or access our range via online ordering and a secure payment system.

It's easy:

1. Contact our friendly staff and we'll work out what you are trying to achieve
2. We'll explain the various options and prices, and if necessary, we'll explore any custom-solutions to better solve the issue
3. You can pay by cash, Visa, Mastercard, American Express or a trade account
4. Pickup your goods at the store or we can arrange delivery across Australia at great prices.

Remember, we only use suppliers who provide products of high quality and reliable supply. We keep prices affordable and don't stock cheap copies of well-known brands.

Workwear and Footwear

- Work boots including: Oliver, Mongrel, Steel Blue, Bata and Mack
- Boot accessories
- Work shirts, jackets and jumpers
- Pants, shorts and overalls
- Rain gear and gumboots
- Children's workwear
- Safety vests and fire retardant clothing
- Specialist arc flash clothing
- Clothing for hospitality, corporate and health
- Embroidery service

Personal Protection Equipment (PPE)

- Safety glasses and goggles
- Gloves
- Protective headgear and hats
- Hearing protection
- Respirators
- Coveralls and protective clothing
- Welding gear
- Cooling and hydrating

First Aid

- First Aid kits
- Wound, eye and burn care
- Infection control
- Specialist arc flash burns kits
- Instruments and sunscreen
- Airway/oxygen, defibrillation/diagnostic equipment
- Casualty room equipment
- Training manikins and rescue stretchers

Fire

- Fire extinguishers and fire blankets
- Vehicle brackets
- Fire hose reels & accessories
- Cabinets and covers
- Every sign and label

Signage

- Safety signs
- Traffic & parking signs
- Mine spec vehicle call signs
- Forestry signage
- Car park and site road signage
- Wayfinding signs
- Braille signage
- Site, office, toilet & building signs
- Compliant commercial/public pool signs
- Quarry, Pit and haul road signs
- Underground mining site signs
- 3M reflective specialists

Dangerous Good Storage

- Storage cabinets
- Safety and laboratory cans
- Safety drum fittings and production equipment
- Waste disposal equipment
- Aerosol & gas cylinder storage
- Every sign and label

Spill Containment & Bunds

- General spill kits and refill equipment
- Drain protection and sediment control
- Mercury, Laboratory and biological spill kits
- Spill kit accessories
- Bunded pallets
- Bunded shelving & drum dispersers
- Bunding trays
- Collapsible bunds and wash mats
- Every sign and label

Traffic

- Cable and corner protectors
- Speed humps and wheel stops
- Convex mirrors
- Traffic guideposts, cones and bollards
- Traffic control signs and warning lights
- Line marking

Electrical

- Arc flash equipment
- LV, MV & HV Rescue kits and equipment
- LV and Man rescue crooks to 45kV
- Live working gloves and safety mats
- Voltage detectors & phase comparators
- Short-circuiting & earthing systems
- Lead stands and cable covers
- Every sign and label

Site Supplies

- Air horns & megaphones
- Barrier mesh and tapes
- Barricades, flagging and bunting
- Silt fence, PVC chain and bollards
- Surveying equipment.
- Every sign and label

Lifting

- Tested & commercial chain, lifting chain & components
- Shackles, rigging hardware and slings
- Rope
- Lever blocks and chain blocks

Lockout Solutions

- Safety padlocks, tags and lockout hasps
- Electrical, valve and pneumatic & wheel lockouts
- Multi-point lockout and padlock stations
- Lockout kits
- Confined space control covers
- Isolation point labelling
- Every sign and label

Rubber

- Roll rubber in 900, 1200, 1500 and 1800 widths
- Strip rubber from 25mm to 300mm wide
- Vehicle and ute tray mats
- Horse float and stable rubber
- Electrical safety mats and curtains
- Extrusions and pinchwelds

Marine Safety

- PFDs of all types
- EPIRBs & PLB's
- Bosun chairs – vertical safety eqpt
- Fall prevention for working on vessels
- Ropes and rigging

Transport

- Vehicle flags, and reflective tapes
- Beacons & strobes, lightbars, minebars, and truck & trailer LEDs
- Work lamps
- Truck winches and ratchet assemblies
- Lashing chain & fittings
- Load binders and restraint equipment
- Jacks and 4WD accessories
- Maintenance & cleaning

Materials Handling

- Pallet trucks and manual stackers
- Castors & wheels
- Drum handling and trolleys
- Crane & overhead lifting
- Storage and space cases, crates and bins
- Packaging
- Lifting equipment

Height and Confined Space Safety

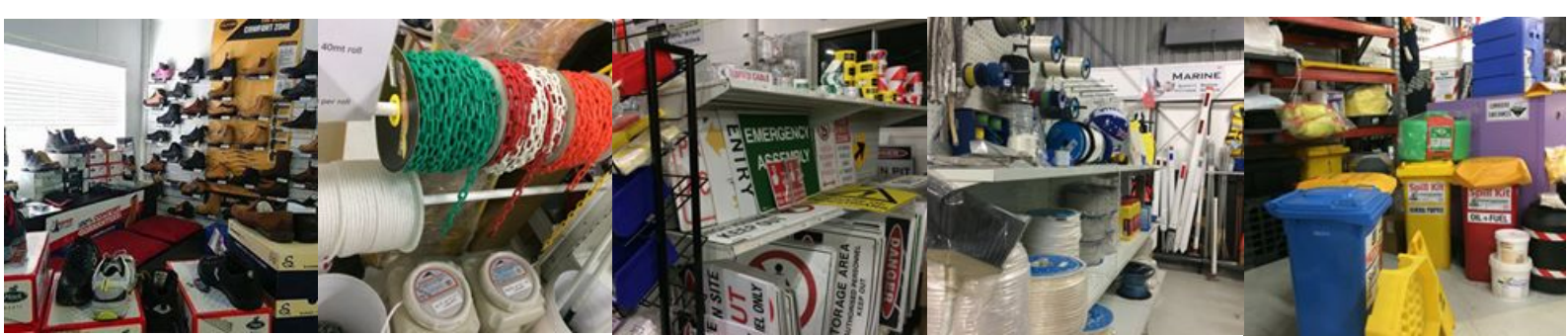
- Harnesses and lanyards
- Ascenders & descenders
- Tripods and davits
- Gas detectors
- Fall limiters / self-retracting lifelines
- Anchors and height safety kits

Rescue

- Scoop stretchers, back/spine boards and immobilisation
- Disaster emergency PPE
- Arachnid tripods & accessories
- Retrieval rescue gear, reach & rescue
- Tactical evacuation and rescue vehicle systems
- Rescue tools / knives.
- Custom vehicle markings and fitouts

Tactiles, Antislip and Housekeeping

- Tactiles
- Stair nosing
- Anti-slip tapes and coatings
- Brushwear
- Cleaners and scourers
- Washroom & janitorial
- Every sign and label
- 3M double sided tapes and adhesives



Custom-designed products to solve your needs

There are often times when you need something a little different to what is available off-the-shelf. Over the years we have designed and manufactured a large range of items for clients to meet specific site, conditions or job requirements.

This custom-work is mostly carried out at our local manufacturing site which means we keep control of the whole process, from materials to delivery times. Larger production runs are prototyped and when approved are sent to appropriate manufacturers, powder coaters, etc for cost effective production. We don't try to work to our equipment or stocks capabilities – we choose the best providers and products for the best end result and unit cost.

Signage

We can design and manufacture a range of signage on stainless steel, colorbond, poly and corflute for:

- Traffic
- industrial workplace signs and labels
- mining
- property
- vehicles
- hospitals

With our modern equipment, we can also create promotional products including pull-up corporate retractable banners, flags, banners and A-frames. On a safety level these equate to safety message posters and banners through to site fence mesh with entrance signage and visitor requirements and company logos.

Examples of our custom work

Over the last few years, we've helped clients solve problems. For example:

Aurizon and Pacific National

To ensure that a stopped train does not roll when stopped on a line, the brakes on the lead wagons are engaged. Unless all brakes are manually released the wheels on one or more wagons may have flat-spots ground if the train is moved, costing \$1000's to re-machine. OSP developed and now supplies nationally a simple high visibility lockout device to effectively stop this happening.

Yarrabee Coal Company

Yarrabee identified a risk to staff working near settlement ponds, if they end up in the water. OSP was able to completely manufacture Water Safety Kits in 240 litre wheelie bins (in stock and normally used for Spill Kits) complete with various sized PFDs, rope in a dry bag and 2 x life rings attached to the outside – all part of our Marine Safety range. The bins were vented and everything was marked with logos to reduce theft and to maximise usage.



Aurizon

A large Locomotive Maintenance Depot wanted Group Lockout boxes made to accept 40+ individual locks. Nothing existed off-the-shelf, so we redesigned an earlier 20+ box that we had made for MasterLock to upsize for the required locks. After initial prototyping, we had the components plasma cut, deburred and powder coated, and then we assembled them fully in-house, and added acrylic windows and graphics.



Many Infrastructure projects

We have supplied 100s of electrical safety mats for use in switchrooms and substations across Australia. When not in use the mats are usually kept rolled in a soft zippered bag and often hung on a wall. Many mats fail subsequent testing because they are folded. OSP designed a wall mounting Mat Board that completely protects the mats, is highly visible with instructions, and easily wall mounts. We manufacture these in 2 styles – one for LV mats and thin HV mats, and a larger version for thicker HV mats.

Conversion of Landcruiser troop-carrier into a Mine First Response vehicle: Jellinbah Resources

We developed a Class 1 exterior treatment that would be instantly recognisable on a Mine site already covered in vehicles and reflective tapes. We removed seats, added mats, fully re-lined the rear in heavy duty composite panels to allow attachment points. Additionally, we supplied Ferno stretchers, back boards, and all the required rescue medical equipment.



Underground signage, fire depot bins and SCSR and First Aid Caches: Cook Caledon

- Redesigned almost all underground signs with different sign types were grouped and common colours and typefaces utilised.
- Text was rationalised wherever possible and every sign was coded for accurate re-order (previously none were).
- Retroreflective faces were specified depending on the importance of the sign.
- Manufactured Fire Depot Bins –240 litre red wheelie bins full of fire hoses, branches, etc
- SCSR and First Aid Caches covered in Class 1 reflective graphics and upgraded design.



Switchroom signage – Goro Project, Lihir and additional project in Russia

Developed signage in French for the Goro Project with secondary language international English, many in Tok Pisin for the LIHIR project in PNG, and in Russian for 6 switchrooms that were built in Brisbane and shipped in sections to Russia.

Switchroom and substation signage and supply of product: James Engineering

- Design and manufacture signage
- Supply or manufacture any electrical safety, live work, HV test, man rescue, isolation, lockout, spill response, oxygen therapy, first aid, etc for 1000+ rooms – Australasia (Goro, Yarwun, WICET, Lihir, Sepon, NCIG, MCJV, BP and Caltex Refineries, APLNG, Santos, Gorgon, Ichthys)
- Required the development of new products to display, house, protect or add functionality to safety or first aid or isolation products required for a site.

Variety of work: Queensland Health & Prince Charles Hospital Brisbane

- Design, manufacture and install all signage, labels and directory - this work covered every label, form, map, board, slide, plaque, lightbox and all signs: wayfinding; directory; traffic; building.
- Redesign and prototyping of stainless operating theatre trolleys to ensure optimised manual handling.

Lockout equipment for Coal Fleet: Aurizon and Pacific National Australia (previously Queensland Rail)

- Manufacture and supply, Australia wide, with custom lockout products developed in-house.
- Identify, develop and supply any items to enable compliance to the new Electrical Safety Act. This included custom signs, tapes, tags, barriers, cones, etc.
- Identify the most appropriate way to permanently mark all assets on the Coal Locomotive Fleet. Ultimately 1.5mm 316 stainless steel plates acid etched with the SAP code in text and barcode, short text and serial numbers were chosen as the most durable. Designed and supplied 1000s of plates to identify everything from the airbrakes and wheelsets to the pantographs, air conditioners and horns on top of the locos.

Design, manufacture, install signs - Toowoomba Loco Depot and Wagon Wash: Queensland Rail

A testament to quality material selection and execution of the work, many of the signs are still in service today, 20 years after the job was completed.

Experience and knowledge to meet your needs

OSP is a Queensland owned and managed company, with a growing team of trained specialist personnel, fully committed to the safety requirements of the commercial and industrial sectors.

Since establishment in 1998, the company has grown to be one of Queensland's largest independent safety equipment stockists. We adhere to all relevant Australian Standards, Codes of Practice, and have a strict Code of Ethics and Conduct that ensures customers receive out best attention at all times.

The owners of OSP work in the business every day. With backgrounds in a variety of industries they understand the relevant safety processes and procedures, and this combined with over 20 years of specifying and selling safety products gives expertise that ensures any design work meets your safety requirements.

Staff keep abreast of the latest safety information, products and compliance requirements via:

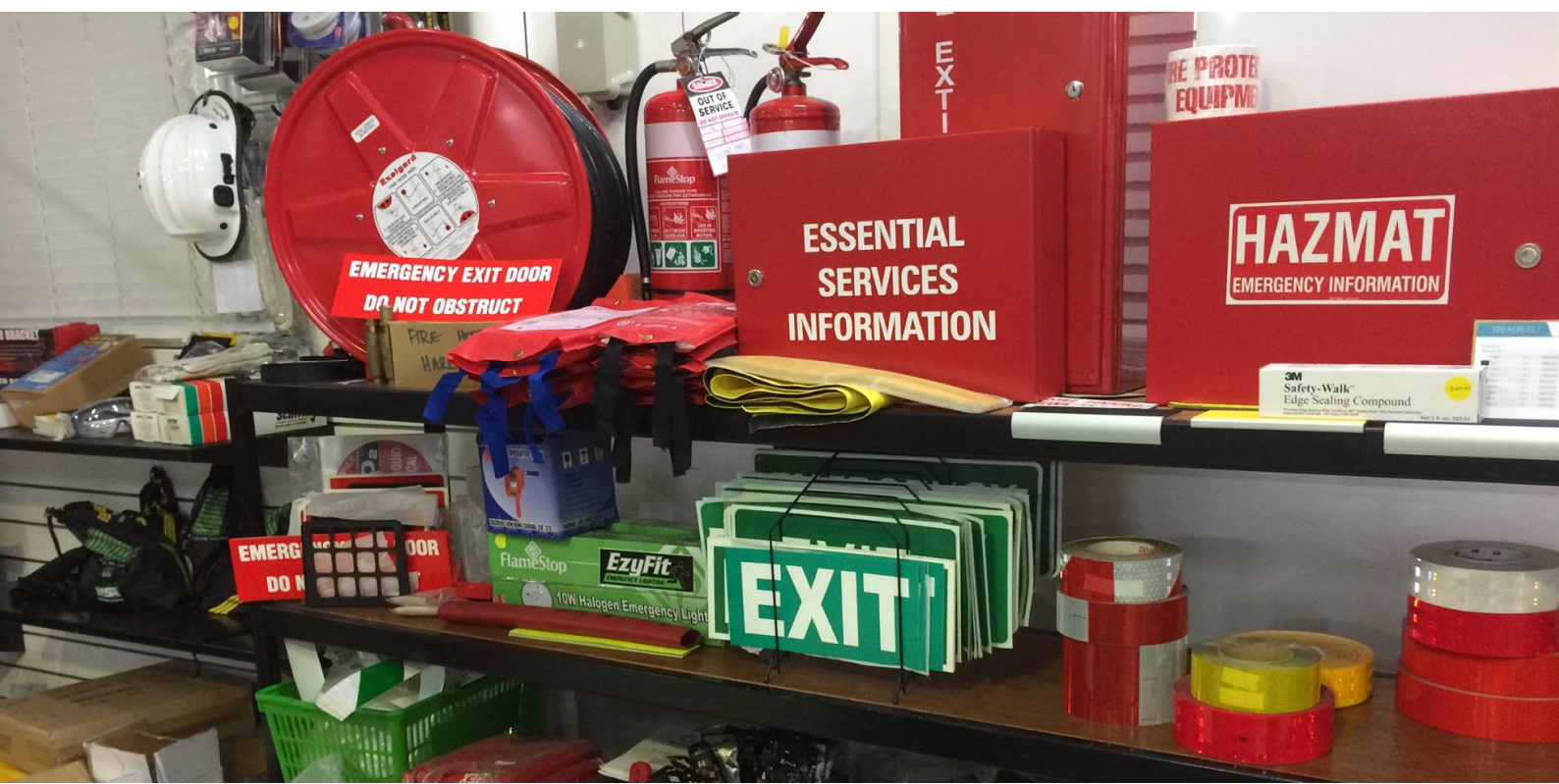
- alerts such as eSafe from workplace health and safety and other regulatory bodies
- constant updates from, and interaction with manufacturers
- face to face meetings and training sessions with manufacturer's representatives.

Why do clients love working with us?

We work with businesses and organisations of all sizes including community groups, tradespeople, and local councils through to large businesses in the mining, transport and building industries.

We're proud that we receive lots of great feedback from clients who appreciate that:

- we provide a professional service and have staff that are easy to deal with, and are knowledgeable and yet willing to talk to manufacturers if required
- We have high stock levels across all ranges, and can ship same day in most cases
- We are not bound by a single catalogue and actively seek solutions to client's needs
- our shop is spacious and has a great functional layout with additional warehousing
- our website is easy to navigate
- the continuity of owners, staff and management offers great value.



Our commitments to quality and community

Throughout the delivery of our work, OSP maintains the highest ethical, safety, environmental and professional standards. Our quality commitment includes a Quality Policy Statement, Safety Charter, WH&S Policy, and Environment Statement.

Our objectives are to:

- Provide exceptional service and reliability
- Provide quality workmanship by committed and trained personnel
- Provide value for money using only suitable quality materials
- Satisfy and exceed our client's requirements, industry regulators and staff
- Provide these services in a professional and ethically responsible manner.

Quality systems

To achieve these objectives and satisfy the expectation of clients, OSP has implemented and maintains an Integrated Business Management System which is based on AS/NZS ISO 9001 and which incorporates the requirements of AS/NZS 4801 in relation to Workplace Health and Safety and AS/NZS ISO 14001 in relation to Environmental Management.

Work Health & Safety Policy

It is the responsibility of OSP to ensure, where reasonably practicable, the safety of our employees, customers, visitors at our workplaces and the general public who may be affected by our activities. Every employee regardless of position or title has an individual responsibility to be uncompromising with regard to safety. Risk management is incorporated as an integral part of our business initiatives and operations, ensuring that hazards are identified, assessed, controlled and monitored.

Environment

OSP strives for environmental excellence in all our activities and as part of our commitment to the environment that encompasses activities to:

- Minimise pollution
- Work toward complying to AS/NZS ISO14001
- Continuously improve our Environmental Management System
- Develop environmental objectives and targets and regularly review our performance
- Communicate our Environmental Policy to all employees and subcontractors
- Contribute to energy/resource saving by offering clients eco-conscious products and work methods
- Reclaim used materials where appropriate and recycle them where possible
- Maintain awareness of environmental-related legislation and regulations and ensure our compliance
- Train employees and subcontractors on environmental awareness
- Strive to be a leader in Environmental Management as a sign manufacturer and retailer/wholesaler.

Commitment to community

We continually support clubs and organisations like Rural Fire Service brigades, SES, Coastguard, schools, community markets, Lions and Rotary events and Jason Rich Foundation, just to name a few – OSP's way of saying thank you to the community for supporting our business.

Insurances

OSP holds the following insurances:

- Public Liability – \$10,000,000
- Product Liability - \$10,000,000

Contact us

RETAIL + DISPLAY

Corner Ben & Park Streets
PO Box 388
Yeppoon QLD 4703
Phone: 07 4939 1505
sales@osp.net.au
Primary contact: Annita de Vere

FACTORY

26-28 Jabiru Drive
Yeppoon Industrial Estate
Yeppoon QLD 4703
Phone: 07 4939 5835
sales@osp.net.au
Primary contact: Wayne de Vere

www.osp.net.au

Oz Safety Products Pty Ltd also trading as OSP Safety and Signs
Established 1996 incorporated 1998
ACN 460 918 24887



Oz Safety Products